

A Chicago native, and graduate of Roosevelt University, Phillip has spent most of his working life as a small business owner and a real estate broker on the North side of the city. A generalist by nature, the variety of experiences that being a Realtor offers has always been appealing to him.

For the last ten years he has been informally instructing the newer agents at his brokerage office on techniques involving property evaluation, listing presentation, due diligence, buyer qualification, and how to deal with the ensuing selling and purchasing events and their accompanying paperwork. He decided in 2010 to formalize this natural tendency to help and instruct by completing the requirements to qualify for Instructor's Licenses in both CE and Pre-Licensing.

"I have taken courses at ARELC, and I feel fortunate to be able to participate in shaping the school's future."